

# Heterogeneous beliefs and routes to chaos in a simple asset pricing model

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- ▶ Zeeman 1974;
- ▶ Goldman (1980);
- ▶ Frankle and Froot (1986, 1990);
- ▶ Day and Huang (1990);
- ▶ Chiarella (1992);
- ▶ Brock and Hommes (1997, 1998);
- ▶ Farmer (2002), Joshi (2002);
- ▶ and so on...

## Main Elements:

- ▶ Group of Agents with different strategies (Fundamentalists, Chartists, Noise traders, Bias traders, Naive)
- ▶ Fixed quotas vs. Evolutionary switching mechanisms
- ▶ Dynamical systems
- ▶ Walrasian Auctioneer vs. Market Maker

BH1998, 'Heterogeneous beliefs and routes to chaos in a simple asset pricing model', JEDC  
Vol.22, Issue 8-9

- ▶ It is a financial market application of BH1997
- ▶ There is bounded rationality
- ▶ Agents select their strategy rule based upon recent relative performance
- ▶ It is a stylized model, to some extent analytically tractable
- ▶ Really good: it is formulated in terms of deviation from a RE benchmark

- ▶ Agents can invest in risk free or in a risky asset
- ▶ The risk free is perfectly elastically supplied and pays an interest  $r$ . While the risky asset pays an uncertain dividend;
- ▶ Agents are myopic mean-variance maximizers so the demand per trader of type  $h$  for the risky asset is:

$$z_{ht} = \frac{E_{ht}[p_{t+1} + y_{t+1} - (1 + r)p_t]}{a\sigma^2}$$

where  $E_{ht}$  are belief of trader type  $h$ , and  $y_{t+1}$  is the dividend, and  $a$  is the risk aversion parameter.

- ▶  $z^s$  is the constant supply
- ▶  $n_{ht}$  is the quota of group  $h$  at time  $t$ .

- ▶ therefore, the equilibrium between demand and supply is

$$\sum_{h=1}^H n_{ht} \frac{E_{ht}[p_{t+1} + y_{t+1} - (1+r)p_t]}{a\sigma^2} = z^s$$

- ▶ BH98 assumes that  $z^s = 0$ , therefore the Walrasian market clearing price satisfies:

$$(1+r)p_t = \sum_{h=1}^H n_{ht} E_{ht}[p_{t+1} + y_{t+1}]$$

- in an homogeneous world:

$$p_t^* = \sum_{k=1}^{\infty} \frac{E_t[y_{t+k}]}{(1+r)^k}$$

assuming that the dividend is equal for each period

$$p^* = \sum_{k=1}^{\infty} \frac{\bar{y}}{(1+r)^k} = \frac{\bar{y}}{r}$$

## Heterogenous Beliefs:

- ▶ in a heterogeneous world traders can deviate from the fundamental price:

$$x_t = p_t - p_t^*$$

- ▶ and beliefs are:

$$E_{ht}[p_{t+1}] = E_t[p_{t+1}^*] + f_h(x_{t-1}, \dots, x_{t-L}) = E_t[p_{t+1}^*] + f_{ht}$$

where  $f_h$  represents a strategy rule.

- ▶ therefore

$$(1 + r)x_t = \sum_{h=1}^H n_{ht} f_{ht}$$

- ▶ Evolutionary selection strategies follow a discrete choice approach

$$n_{ht} = \frac{\exp(\beta U_{h,t-1})}{\sum_{h=1}^H U_{h,t-1}}$$

- ▶ in BH the evolutionary fitness is given by the realized excess returns (profits)

$$U_{ht} = (p_t + y_t - Rp_{t-1}) \frac{E_{ht}[p_t + y_t - Rp_{t-1}]}{a\sigma^2} + \omega U_{h,t-1}$$

where  $\omega$  is a memory parameter. Let's assume that  $\omega = 0$ .

- ▶ therefore:

$$U_{ht} = (x_t - Rx_{t-1}) \frac{f_{h,t-1} - Rx_{t-1}}{a\sigma^2}$$

Let's assume that:

$$f_{ht} = g_h x_{t-1} + b_n$$

where  $g_h$  is a trend parameter and  $b_n$  a bias parameter. Therefore

1. fundamentalist:  $g_h = b_n = 0$
2. trend-followers-chartists:  $b_n = 0$
3. biased belief:  $g_h = 0$

## Why a Third Agent Type?

- ▶ The two-agent model (fundamentalists vs. chartists) already generates rich dynamics
- ▶ However, empirical evidence suggests that real markets contain **at least three** behaviorally distinct groups:
  - ▶ **Fundamentalists**: anchor to fundamental value
  - ▶ **Chartists**: extrapolate past price trends
  - ▶ **Noise traders**: act on sentiment or biased beliefs
- ▶ Adding a third type is **mathematically natural**: the discrete choice framework generalises immediately to  $H$  strategies
- ▶ It enriches the qualitative dynamics without changing the structure of the model

## Discrete Choice with Three Strategies

- ▶ The discrete choice equation generalises to  $H = 3$ :

$$n_{h,t+1} = \frac{\delta n_{h,t} + (1 - \delta) \exp(\beta U_{h,t})}{\sum_{k=1}^3 \exp(\beta U_{k,t})}, \quad h = 1, 2, 3$$

where  $\delta \in [0, 1]$  is an inertia parameter and  $\beta$  is the intensity of choice.

- ▶ The denominator is now a sum of **three** exponentials:

$$Z_t = \exp(\beta U_{1,t}) + \exp(\beta U_{2,t}) + \exp(\beta U_{3,t})$$

- ▶ The market-clearing condition becomes:

$$(1 + r) x_t = n_{1,t} f_{1,t} + n_{2,t} f_{2,t} + n_{3,t} f_{3,t}$$

- ▶ Shares sum to one by construction:  $n_{3,t} = 1 - n_{1,t} - n_{2,t}$

## The Three Belief Rules

Each type uses a linear rule  $f_{ht} = g_h x_{t-1} + b_h$ :

Type	$g_h$	$b_h$	Cost	Interpretation
1 Fundamentalists	0	0	$C_1 > 0$	Return to fundamental
2 Chartists	$g_2 > 1$	0	0	Trend extrapolation
3 Noise traders	free	$b_3 \neq 0$	0	Sentiment / bias

- ▶ The bias  $b_3$  acts as a **persistent upward or downward pressure** on the price
- ▶ Noise traders pay no information cost but their beliefs are systematically incorrect

## Fitness and Profits

- ▶ Realized profits for each type (normalising  $a\sigma^2 = 1$ ):

$$\pi_{h,t} = (x_t - R x_{t-1})(f_{h,t-1} - R x_{t-1}) - C_h$$

- ▶ Fitness with memory parameter  $\omega$ :

$$U_{h,t} = (1 - \omega) \pi_{h,t} + \omega U_{h,t-1}$$

- ▶ With  $\omega = 0$ , fitness coincides with current-period profits
- ▶ Agents **switch** toward the strategy that performed best recently this is the key feedback mechanism that drives complex dynamics

## The Role of $\beta$ : Intensity of Choice

- ▶  $\beta$  governs how **sensitive** agents are to performance differences across strategies
- ▶  $\beta \rightarrow 0$ : agents are indifferent — shares stay fixed at  $1/3$  each
- ▶  $\beta \rightarrow \infty$ : all agents instantly switch to the best-performing strategy
- ▶ For intermediate values of  $\beta$ , the model undergoes a **sequence of bifurcations**:

stable fixed point  $\rightarrow$  2-cycle  $\rightarrow$  4-cycle  $\rightarrow$  ...  $\rightarrow$  chaos

- ▶ This *period-doubling route to chaos* is a classical result — the third agent type can **shift the bifurcation threshold** relative to the two-agent model

## The Role of $g_2$ : Chartist Aggressiveness

- ▶  $g_2$  measures how strongly chartists extrapolate past price deviations
- ▶ There exists a **critical threshold**  $g_2^*$  above which the fundamental steady state loses stability
- ▶ Below  $g_2^*$ : fundamentalists dominate, price converges to fundamental value
- ▶ Above  $g_2^*$ : chartists destabilise the market — cycles and chaos emerge
- ▶ The presence of noise traders (type 3) **interacts** with this threshold:
  - ▶ A positive bias  $b_3 > 0$  shifts the attractor upward
  - ▶ A sufficiently large  $|b_3|$  can trigger instability even at low  $g_2$

## What the Three-Agent Model Adds

- ▶ **Richer dynamics:** the interaction among three strategies expands the set of possible attractors (fixed points, cycles, chaos, intermittency)
- ▶ **More realistic:** noise traders and biased beliefs are well-documented empirically (De Long et al. 1990, Shiller 2000)
- ▶ **Asymmetric dynamics:** a positive  $b_3$  can generate *bubbles and crashes* — slow price run-ups followed by sharp reversals
- ▶ **Volatility clustering:** with memory ( $\omega > 0$ ), the model can produce episodes of high and low volatility, consistent with financial stylised facts
- ▶ The core mechanism — *evolutionary switching driven by past profits* — is unchanged

## Open Questions

- ▶ What happens if all three types have zero information cost? Does the fundamental equilibrium survive?
- ▶ Can the model generate **volatility clustering** (ARCH/GARCH effects) endogenously?
- ▶ How sensitive are the dynamics to the **initial shares** ( $n_{10}, n_{20}$ )?
- ▶ How could  $\beta$  and  $g_2$  be **estimated** from financial data?
- ▶ Extensions: continuous time, stochastic noise, learning, more than three types

## Zero Information Costs: Does the Fundamental Survive?

- ▶ If  $C_1 = C_2 = C_3 = 0$ , fundamentalists lose their only disadvantage
- ▶ The discrete choice then depends **purely on past profits**
- ▶ At the fundamental steady state  $x^* = 0$ , all profits are zero — shares remain constant at whatever initial value  $(n_{10}, n_{20}, n_{30})$
- ▶ However, the steady state may be **unstable**: if chartists earn higher profits off equilibrium, they attract more agents and amplify deviations
- ▶ Result: the fundamental equilibrium *can* survive, but only if  $g_2$  is below the destabilisation threshold — the bias  $b_3$  makes it harder

## Volatility Clustering

- ▶ Volatility clustering: large price changes tend to be followed by large changes (of either sign) — a key stylised fact of financial returns
- ▶ In the BH framework it arises **endogenously** when  $\omega > 0$ :
  - ▶ After a large deviation, chartists earn high profits
  - ▶ Their share  $n_{2,t}$  rises — the market becomes more trend-following
  - ▶ This sustains high volatility for several periods
  - ▶ Eventually fundamentalists recover and volatility subsides
- ▶ With  $\omega = 0$  (no memory) the feedback is weaker and clustering is less pronounced
- ▶ Formal test: significant ARCH effects in simulated returns  $V_t$  confirm the presence of volatility clustering

## Sensitivity to Initial Shares

- ▶ Initial shares ( $n_{10}, n_{20}, n_{30}$ ) affect the **transient** path but not the long-run attractor — for most parameter configurations
- ▶ Exception: when **multiple attractors** coexist, initial shares determine which basin of attraction the system falls into
- ▶ Practical implication: two economies with identical parameters but different initial compositions can converge to very different long-run dynamics
- ▶ This is a form of **path dependence** — history matters
- ▶ Sensitivity is stronger when  $\beta$  is large (agents switch fast) and  $\delta$  is small (little inertia)

## Estimating $\beta$ and $g_2$ from Data

- ▶ Direct estimation is challenging: agent shares  $n_{ht}$  are **latent variables** — not directly observable
- ▶ Main approaches in the literature:
  - ▶ **Simulated Method of Moments**: match simulated moments (autocorrelations, kurtosis, volatility) to empirical counterparts
  - ▶ **Maximum Likelihood** (Manzan & Westerhoff 2005): write the likelihood conditional on the latent shares
  - ▶ **Markov-switching models**: approximate switching between regimes as a proxy for endogenous switching
- ▶ Estimated  $\beta$  values in the literature are typically in the range  $[1, 5]$  — consistent with the parameter values used in our simulations